

# MYbrainwave's Culture of Innovation Webinar

January 9, 2020

## MYbrainwave

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we make ideas real™

WE ARE AN INNOVATION MANAGEMENT COMPANY



#### What we do....

We help you take an Idea, Refine it, Justify it, Get support for it, Prove it, Sustain it, Commercialise it (or deliver it's intended benefits or goals).



#### **ADVISE**

Provide ADVISORY
Services on Innovation,
Business Analysis and
Project Management from
idea generation through to
finished product or service.



#### **TEACH**

Build **CAPABILITY** through Training, Coaching and Independent Assessments.



#### **DELIVER**

**DELIVER** projects to realise benefits from new ideas.







#### MYbrainwave's Innov8me™ Innovation Management Framework



powered by



Capture

Consider

Commercialise

Capture those clever ideas in your organisation, those 'diamonds in the rough'...

...and apply our tools, processes, framework and collateral to turn Considered Ideas into Commercial Reality!



#### Mybrainwave's Innovation Framework

#### Commercialise



 Reward the Internal Entrepreneurs / Ideas people and publicise their success. - Encourage others to follow.

### COMMERCIALISE

 Measure results per the business plan forecasts over an agreed period.

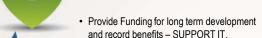
- an agreed period.

   COMMERCIALISE IT
- Fully fund and ensure effectively resourced to sustain the objectives of the idea and realise the vision and benefits – SUSTAIN IT.

#### SUSTAIN IT

 Create working prototypes or initial phase implementations to help PROVE IT.

PROVE IT





· Tap back into the CROWD to maintain momentum.

 Present Entrepreneurial Business Plans to JUSTIFY IT.

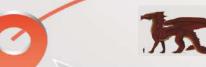


#### JUSTIFY IT



 Idea Collection & / or CROWD feedback via Ideation System or Concept Brief.





 Present / Pitch to Dragon's.





- Obtain investor grade feedback from Dragons,
- Go back to IDEA IT and REFINE IT as needed.







## THE COMMITMENT OF TOP MANAGEMENT HAS A LOT TO DO WITH INNOVATION SUCCESS.

5 key attributes that separate strong innovators from their weaker counterparts:

Their top management is committed to innovation as a competitive advantage

They leverage their IP

They manage a portfolio of innovative initiatives

They have a strong customer focus

They insist on strong processes, which lead to strong performance

Source: BCG Survey: "They Most Innovative Companies 2013"

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## GET SUPPORT FROM THE TOP

Executive Management are the first dragons in the den you must train. They need to actively support and publicly endorse the focus on new ideas and innovation as it consumes time, money and is not without risk.





## DEFINE INNOVATION FOR YOUR ORGANISATION

Our Definition of Innovation is:

"Taking ideas, clarifying and refining them, adding some knowledge and skills to create something that yields a measurable benefit"

Your own definition encourages better adoption and understanding of what innovation is and its value to the organisation





# PUT PROCESS & TOOLS IN PLACE THROUGH AN INNOVATION FRAMWORK

You need a common language and way of doing things that is repeatable, well understood and most importantly; WORKS!







### INVOLVE THE CROWD

Some of the best ideas will come from your own people.

You need to listen and tap into your broad base of
experts that know your business best - your people.

Communication
Public Relations
Advertising
Motivation
are all important tools to be leveraged

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## MEASURE PROGRESS & SUCCESS

If you can't measure it you can't manage it.

Tracking and demonstrating results is needed to deliver benefits and know what they look like.

Regular milestones with quality deliverables keep people engaged, supportive, motivated and happy.

This is where strong Innovation Management, Project Management and Business Analysis processes are vital to success





## CELEBRATE AND REWARD SUCCESS

#### and acknowledge the losses

It is important to celebrate the wins to motivate and inspire and understand the losses to avoid mistakes in the future

Recognise and Reward what works, understand what is good and what is not. Note down what you have learned and actually look at it next time when similar ideas are put forward and start their journey of discovery.

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IdeaSpies is an ideas platform. It was developed to encourage innovation by focusing on noticing the clever ideas around us.

The public community site can be seen in action at http://www.ideaspies.com

As a platform IdeaSpies supports the Ideation process within MYbrainwave's Innovation Management Framework. It allows the organisation's community to find a voice for their ideas, get them noticed, get some feedback and gather likes!



(11 votes, average: 5.00 out of 5)





#### [WEBSITE EXAMPLE]

IdeaSpies becomes the voice of your people that can't be ignored. It acts as the market research that supports your PITCH.